



STRICTLY PRIVATE & CONFIDENTIAL

Company Overview

Sustainable energy
independence for everyone.

March 2025

wetility



www.wetility.energy



Who we are

Wetility is the fastest growing provider of solar-as-a-service solutions in South Africa, catering to both residential and commercial customers.



Affordable
financing models



Excellent customer
experience



Only high quality
and long-lasting
components



Consistently deliver
world class quality at
record speed



24-hour customer
service



Our values



Innovation



Sustainability



Engagement



Customer Centricity



Integrity



Collaboration



Agility

Our vision

Sustainable energy independence for everyone.

Our mission

Wetility is dedicated to offering sustainable energy independence to all, particularly addressing challenges like load shedding, limited grid connectivity, and energy poverty prevalent across Southern Africa.

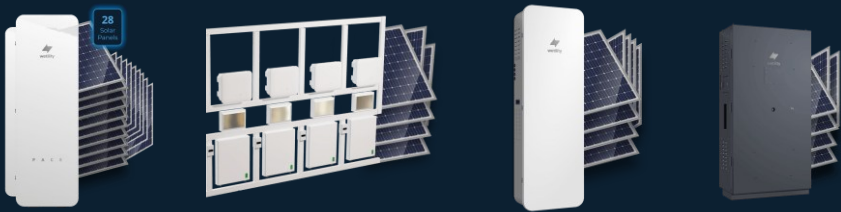


Our smart solar solutions

Wetility is recognized for its innovative approach and commitment to enhancing energy efficiency and sustainability.

PACE, RISE, LIFT & LUXE

Modular and scalable branded hardware



+

Wetility App

Easy to use context-specific software



+

Pay-at-PACE

A worry-free subscription and financing model that makes sense



+

Value-Adding Add-Ons

Purposeful VAS for even greater solar value, savings and experience.



[Click here](#) to see our **hellopeter** reviews: ★★★★★

Our diverse customer base



PACE: Standalone Homes

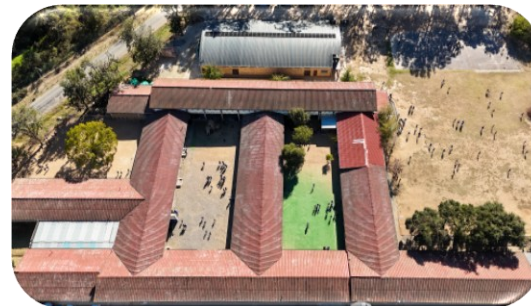
Single-family homes with its own roof space



Residential installation in Johannesburg

LIFT: Businesses

SMEs, restaurants, retail stores, schools, farms, etc.



School installation in Stellenbosch

RISE: Multi-Unit Complexes

Sectional title buildings with multiple occupants and shared roof space



Apartment complex in Randburg

LUXE: Informal Retail Stores

Spaza shops and similar community commercial establishments



Spaza shop in Katlehong

Our commercial partners and customers include:





Our locations



- Full national coverage
- Headquartered in Johannesburg
- Additional office in Cape Town



Our team



- 38% female managers
- 85% black employees
- 4 new entrants



Our leadership team



Vincent Maposa
CEO, Director &
Founder



Ikenna Oguguo
CPO, Director &
Co-Founder



Dawid Swart
CFO & Director



Franta Pour
COO



Tau Chimanga
Strategic Investments &
Portfolio Director



Johanna Horz
CoS & Strategy

**Wetility
in the market...**



A leader in the residential market



BEAST BUNDLE

South Africa's only all-in-one solar bundle, maximizing electricity bill savings with smart add-ons and hardware design.



Electricity Bill Savings



Continuous, reliable and
clean electricity

A pioneer in the informal market



BEAST BIZNESS

Distinct SME solar bundle designed to support business growth in challenging environments with a robust plug and play solution.

**Daily A2Pay POS and
Wetility solar power
subscription**

only ZAR 149*
(Bundle value ZAR 220)

***Terms & Conditions apply**



**Pioneering Informal SME
Solar Bundle**



**Reliable Electricity in the
Context of Daily Load
Reduction**

A trailblazer in the commercial sector



Large scale property developments



Corporate offices, retail and hospitality outlets



Community infrastructure like schools and farms



Real estate complexes



Our commercial partners and customers include:





Our impact advancing the Just Energy Transition:



Clean, green and renewable energy

- ⚡ By 50 000 installations Wetility systems will avoid 5 million metric tonnes of CO₂e annually



Creating sustainable, fair and green jobs

- ⚡ By 50 000 installations Wetility will have created 1 300 jobs across the solar value chain



Hear from our customers:



Kashmil:

The Wetility guys have been kind and professional. The workmanship has been amazing but also the empathy that they have shown to want to know more about me and what difference this will make for my family. And for them going the extra mile for making this a dream come true.



[Click here](#) to see Kashmil's full video testimony

Lizel and Lloyd:



This is great. No more darkness, just light.



[Click here](#) to see Lizel and Lloyd's full video testimony

Linda:



I can stay in for the 4 hours when there is no power. I can't even see when there is load shedding. I am the privileged one.



[Click here](#) to see Linda's full video testimony



Please revert any questions to:

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